To talk about something or someone that is near us we use the word this.

What is this?



This is a flower.







The plural of this is these.



These are flowers.

To talk about something or someone that is further away from us, we use the word that.

What is that?

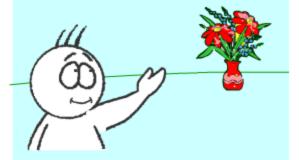


The plural of *that* is *those*.









Those are flowers.